

PLEASE INDICATE WHICH FOCUS AREA OF THE MAYOR & COUNCIL'S STRATEGIC PLAN THIS PURCHASE/CONTRACT APPLIES TO		
Indicate with an X	FOCUS AREA	GOAL STATEMENT
	NEIGHBORHOODS REVITALIZATION & SUSTAINABILITY	The citizens of Hagerstown will experience a high quality of life.
	PUBLIC SAFETY	The City of Hagerstown ensures that all who live, work, and play in the City of Hagerstown will be healthy and safe.
X	PUBLIC FACILITIES & INFRASTRUCTURE	The City of Hagerstown will maintain quality services and infrastructure that support residents and businesses in a cost-effective manner.
	ECONOMIC DEVELOPMENT	The City of Hagerstown will continue to grow a diverse, business-friendly economy that supports the community's needs.
	CITIZEN-BASED GOVERNMENT	The City of Hagerstown is an ethical and financial responsible government.
	FISCAL ACCOUNTABILITY	The City of Hagerstown will strive for continuous improvement of fiscal responsible decision making.
	PARKS & RECREATION FOR ACTIVE/HEALTHY LIVING	The City of Hagerstown supports a culturally vibrant community.
	INNOVATIVE/PROGRESSIVE GOVERNMENT	The City of Hagerstown is committed to employee development, excellence in services, and adapting to meet the needs of the community and organization.
	COMMUNITY PROMOTION/PRIDE	The City of Hagerstown will improve our community image.
	ECONOMIC DEVELOPMENT THROUGH SPORTS AND TOURISM	The City of Hagerstown will be creative and diversify opportunities for economic development through non-traditional means.
	MISC. PROJECTS, GOALS AND LEGISLATIVE PRIORITIES	The City of Hagerstown takes a creative approach at finding solutions.

REVIEWED AND APPROVED AS FOLLOWS:

(1) Department Director and Division Manager

COMMENTS Adequate Funds are available in the FY23 Budget. Funds will be budgeted in the FY24 Budget.

Nancy Hausrath Digitally signed by Nancy Hausrath
Date: 2022.11.08 16:37:01 -05'00'

Signature / Date

Nancy Hausrath Digitally signed by Nancy Hausrath
Date: 2022.11.08 16:37:11 -05'00'

Signature / Date

(2) Purchasing Agent

COMMENTS

Signature / Date

(3) Chief Financial Officer

COMMENTS

Signature / Date

(4) City Administrator

COMMENTS

Signature / Date

Water and Wastewater Chemical Bid Recommendation for FY23 & FY24

Operation and Account Number	FY23 Budgeted Amount	Item#	Description	Facility	Estimated Quantity	Unit	Recommended Vendor	Unit Cost	FY21/22 Projected Annual Cost
Wastewater Treatment Plant 54-71501									
559105	\$ 50,000	3	Ferric Chloride	Wastewater	60	Dry Ton	PVS TECHNOLOGIES	\$ 1,187.00	\$ 71,220.00
559115	\$ 10,000	5	12.5% Sodium Hypochlorite	Wastewater	12,000	Gallon	AMATO INDUSTRIES	\$ 3.80	\$ 45,600.00
559102	\$ 25,000	23	Defoamer	Wastewater	2,000	Gallon	MARYLAND BIOCHEMICAL CO.	\$ 7.74	\$ 15,480.00
559117	\$ 225,000	24	Thioguard (Magnesium Hydroxide)	Wastewater	100,000	Gallon	PREMIER MAGNESIA	NO BID	NO BID
5374-G0385	\$ 150,000	25	Methanol	Wastewater	80,000	Gallon	COLONIAL CHEM SOLUTIONS, INC	\$ 2.04	\$ 163,200.00
559116	\$ 60,000	32	Polymer (Zetag 8814)	Wastewater	5,000	Gallon	GEORGE S. COYNE CHEM CO., INC	\$ 18.71	\$ 93,550.00
Wastewater Collections 54-72601									
54-72601-559104	\$ 2,500	15	3" Tablet Chlorine	Wastewater	1,200	Pound	GEORGE S. COYNE CHEM CO., INC	\$ 2.63	\$ 3,156.00

Operation and Account Number	FY23 Budgeted Amount	FY22 Expenses	Description	FY23 Expenses
Wastewater Treatment Plant 54-71501				
559105	\$ 50,000	\$ 46,789	38% Ferric Chloride	\$ 19,610
559115	\$ 10,000	\$ -	12.5% Sodium Hypochlorite	\$ -
559102	\$ 25,000	\$ 23,370	Defoamer	\$ 7,295
559117	\$ 225,000	\$ 237,406	Thioguard	\$ 51,170
5374-G0385	\$ 150,000	\$ 146,532	Methanol	\$ 34,961
559116	\$ 60,000	\$ 74,363	Polymer (Zetag 8814)	\$ 33,480
Wastewater Collections 54-72601				
54-72601-559104	\$ 2,500	\$ -	3" Tablet Chlorine	\$ -
Total:	\$ 522,500	\$ 528,460		\$ 146,516

FY23/24 Estimated Expense

WASTEWATER TREATMENT/COLLECTIONS \$392,206

TOTAL ESTIMATED WASTEWATER COST \$392,206

This expense does not include Thioguard -
no bids were received for this chemical. Estimated

Annual Cost is: \$ 250,000

TOTAL ESTIMATED WASTEWATER COST
with THIOGUARD \$642,206

Bid Item No.	Description (Delivered Price per Unit of Measure)	Delivered Price Per Measure	Unit of Measure	Amato Industries, Inc./Amchlor Silver Springs, MD	Brenntag Northeast LLC Reading, PA	Colonial Chemical Solutions, Inc. Savannah, GA	George S. Coyne Chemicals Co, Inc. Croydon, PA	Kemira Water Solutions, Inc. Lawrence, KS	Maryland Biochemical Co. Inc. Bel Air, MD	Norwalk Wastewater Equipment Co dba Norweco, Inc. Norwalk, OH	PVC Technologies, Inc. Detroit, MI	Thatcher Co. of New York, Inc. Salt Lake City, UT	Univar Solutions USA, Inc. Morrisville, PA
3	Ferric Chloride (City of Hagerstown)	Dry Ton	Dry Ton					\$1,225.00			\$1,187.00		
5	12.5% Sodium Hypochlorite (City of Hagerstown)	Gallon	Gallon Bulk	\$3.80									
15	3" Tablet Chlorine (Calcium Hypochlorite) (City of Hagerstown)	Pound	50 - 100 Pound Drum				\$2.63			\$3.05			\$3.69
23	Defoamer - Anti-Foam (City of Hagerstown)	Gallon	55-Gallon Drum						\$7.74				
24	Thioguard (55% - 65% Magnesium Hydroxide) (City of Hagerstown)	Gallon	Gallon Bulk										
25	Methanol (mark-up over Methanex for September 2022) Index (City of Hagerstown)	Gallon	Gallon Bulk		\$3.19	\$2.04						\$3.02	\$2.11
32	Polymer (Zetag 8814) (City of Hagerstown)	Gallon	Gallon Bulk				\$18.71						